

ANNEX A: INDUSTRY BY INDUSTRY EXPORTS

Scottish Manufactured Exports (£m Current Prices) - (1996-1998)

	INDUSTRY (1992 SIC DIVISION)	1996	1997	1998
15	Whisky	2,278.1	2,394.2	2,030.8
	Manufacture of Other Food Products and Beverages	446.0	367.7	359.3
16	Manufacture of Tobacco Products	-	-	-
17	Manufacture of Textiles	318.6	316.9	304.2
18	Manufacture of Wearing Apparel; Dressing and Dyeing of Fur	147.5	133.0	132.8
19	Tanning and Dressing of Leather; Manufacture of Luggage, Handbags, Saddlery, Harness and Footwear	63.4	62.1	60.9
20	Manufacture of Wood and Wood Products	23.8	30.9	34.0
21	Manufacture of Pulp, Paper and Paper Products	387.0	358.7	347.3
22	Publishing, Printing and Reproduction of Recorded Media	44.6	38.1	59.6
23	Manufacture of Coke, Refined Petroleum Products and Nuclear Fuel	332.0	366.0	252.3
24	Manufacture of Chemicals and Chemical Products	1,706.4	1,735.1	1,771.4
25	Manufacture of Rubber and Plastic Products	314.2	295.0	318.0
26	Manufacture of other Non-Metallic Mineral Products	163.6	173.5	186.8
27	Manufacture of Basic Metals	180.3	178.3	178.7
28	Manufacture of Fabricated Metal Products, except Machinery and Equipment	411.1	342.9	372.3
29	Manufacture of Machinery and Equipment*	802.2	774.1	901.5
30	Manufacture of Office Machinery	6,825.0	7,311.0	6,987.2
31	Manufacture of Electrical Machinery and Apparatus*	283.0	294.9	312.3
32	Manufacture of Radio, Television, and Communication Equipment and Apparatus	3,003.8	3,385.0	3,719.2
33	Manufacture of Medical, Precision and Optical Instruments, Watches and Clocks	102.8	112.4	121.6
34	Manufacture of Motor Vehicles, Trailers and Semi-Trailers	175.5	153.2	141.9

35	Manufacture of Other Transport Equipment	326.8	358.4	594.2
36	Manufacture of Furniture; Manufacturing*	73.1	67.6	78.1
37	Recycling	5.8	9.4	8.4
	ALL MANUFACTURING INDUSTRIES	£18,414.8m	£19,258.4m	£19,272.8m

*not elsewhere classified

(Source: Survey of Scottish Manufacturing & Exports 1998/99, Scottish Council for Development and Industry)

ANNEX B: THE DESTINATION OF SCOTTISH EXPORTS

Top 40 Markets for Scottish Manufactured Exports (£m Current Prices) (1996-1998)

Country	1996		1997		1998	
France	2,804	(1)	2,951	(1)	2,878	(1)
Germany	2,021	(3)	1,886	(=3)	2,030	(2)
USA	2,224	(2)	2,091	(2)	1,895	(3)
Italy	1,076	(5)	1,886	(=3)	1,764	(4)
Netherlands.	1,664	(4)	1,510	(5)	1,459	(5)
Sweden	871	(6)	813	(7)	1,142	(6)
Spain	483	(11)	690	(8)	745	(7)
Norway	488	(10)	416	(11)	642	(8)
Switzerland	565	(9)	607	(10)	609	(9)
Belgium	663	(8)	651	(9)	605	(10)
Japan	812	(7)	829	(6)	588	(11)
Denmark	250	(16)	284	(15)	478	(12)
Ireland	353	(12)	336	(13)	382	(13)
Singapore	347	(13)	375	(12)	276	(14)
Hong Kong	274	(15)	136	(24)	228	(15)
Portugal	117	(25)	168	(20)	184	(16)
Taiwan	167	(20)	189	(17)	180	(17)
Finland	190	(17)	229	(16)	171	(18)
Canada	94	(29)	129	(26)	166	(19)
Poland	75	(31)	179	(18)	164	(20)
Austria	152	(22)	156	(23)	157	(21)
South Africa	145	(23)	167	(21)	154	(22)
Turkey	67	(32)	68	(36)	148	(23)
Australia	145	(24)	156	(22)	138	(24)
Greece	108	(27)	102	(28)	137	(25)
China	187	(18)	172	(19)	121	(26)
Mexico	*		*		104	(27)
Israel	159	(21)	100	(29)	95	(=28)
Russia	176	(190)	134	(25)	95	(=25)
United Arab Emirates	67	(33)	76	(33)	91	(30)
South Korea	293	(14)	304	(14)	90	(31)
Venezuela	79	(3)	86	(35)	88	(32)
Thailand	110	(26)	104	(27)	80	(33)
Puerto Rico	*		78	(32)	77	(34)
Malaysia	46	(38)	55	(37)	71	(35)
Brazil	103	(28)	94	(30)	70	(36)
New Zealand	*		74	(34)	54	(37)
Hungary	*		*		50	(38)
India	52	(35)	91	(31)	47	(39)
Aruba	45	(39)	53	(30)	46	(40)

* Not a Top 40 market for the specified year.

N.B. It should be noted that Whisky exports are almost entirely responsible for the appearance of some of the smaller, particularly Latin American markets in the Top 40 list.

(Source: Survey of Scottish Manufacturing & Exports 1998/99, Scottish Council for Development and Industry)