

STRATHCLYDE BUSINESS SCHOOL

DEPARTMENT OF MARKETING

INTERNATIONAL MARKETING

Master of Science in International Marketing
Postgraduate Diploma in International Marketing
Postgraduate Certificate in International Marketing

These regulations are to be read in conjunction with [General Academic Regulations - Postgraduate Taught Degree Programme Level](#).

Admission

1. Notwithstanding the [General Academic Regulations - Postgraduate Taught Degree Programme Level](#), applicants shall possess:
 - i. a first or upper second class Honours degree of a United Kingdom University (in a cognate discipline); or
 - ii. another qualification deemed by the Programme Leader acting on behalf of Senate to be equivalent.
2. In all cases, applicants whose first language is not English, shall be required to demonstrate an appropriate level of English.

Duration of Study

3. See [General Academic Regulations - Postgraduate Taught Degree Programme Level](#).

Mode of Study

4. The programmes are available by full-time study only.

Curriculum

5. All students shall undertake an approved curriculum as follows:
 - i. for the Postgraduate Certificate no fewer than 60 credits
 - ii. for the Postgraduate Diploma no fewer than 120 credits
 - iii. for the degree of MSc no fewer than 180 credits including a dissertation.

Compulsory Modules

Module Code	Module Title	Level	Credits
MK808	Strategic Global Marketing	5	20
MK968	Key Skills	5	10
MK969	Dissertation Skills	5	10
MK975	Cross-Cultural Buyer Behaviour	5	20
MK977	International Marketing Research	5	10

MK978	Marketing Works International	5	20
MK983	Brand Management and Strategy	5	10

Optional Modules

40 credits chosen from:

Module Code	Module Title	Level	Credits
MK800	Sector Studies	5	10
MK803	Sports Marketing in a Global Context	5	10
MK809	Managing Tourism Resources	5	10
MK812	B2B Key Account Management	5	10
MK985	Contemporary Consumers	5	10
MK988	Customer Management 1	5	10
MK989	Customer Management 2	5	10
MK990	Destination Marketing and Management	5	10
MK992	Export Marketing	5	10
MK994	Integrated Marketing Communications	5	10
MK996	International Culture and Heritage Marketing	5	10
MK998	International Services Marketing	5	10
MK999	Retail Marketing Management Specialisation in Customer Management	5	10

Students for the degree of MSc only:

Module Code	Module Title	Level	Credits
MK967	Dissertation	5	40

Examination, Progress and Final Assessment

6. See [General Academic Regulations - Postgraduate Taught Degree Programme Level](#).
7. Notwithstanding the [General Academic Regulations - Postgraduate Taught Degree Programme Level](#), candidates who fail to satisfy the examiners in not more than two modules at the first diet of examinations may, at the discretion of the Board of

Examiners, be allowed to proceed to the dissertation where appropriate and have one further attempt to pass the relevant module(s), normally in the same academic year.

8. The final award will be based on performance in the coursework, in the written examinations and the dissertation where undertaken.

Award

9. **Degree of MSc:** In order to qualify for the award of the degree of MSc in International Marketing, a candidate must have performed to the satisfaction of the Board of Examiners and must normally have accumulated no fewer than 180 credits, of which 40 must have been awarded in respect of the Dissertation MK967.
10. **Postgraduate Diploma:** In order to qualify for the award of the Postgraduate Diploma in International Marketing, a candidate must have accumulated no fewer than 120 credits from the taught modules of the programme.
11. **Postgraduate Certificate:** In order to qualify for the award of the Postgraduate Certificate in International Marketing, a candidate must have accumulated no fewer than 60 credits from the taught modules of the programme.